

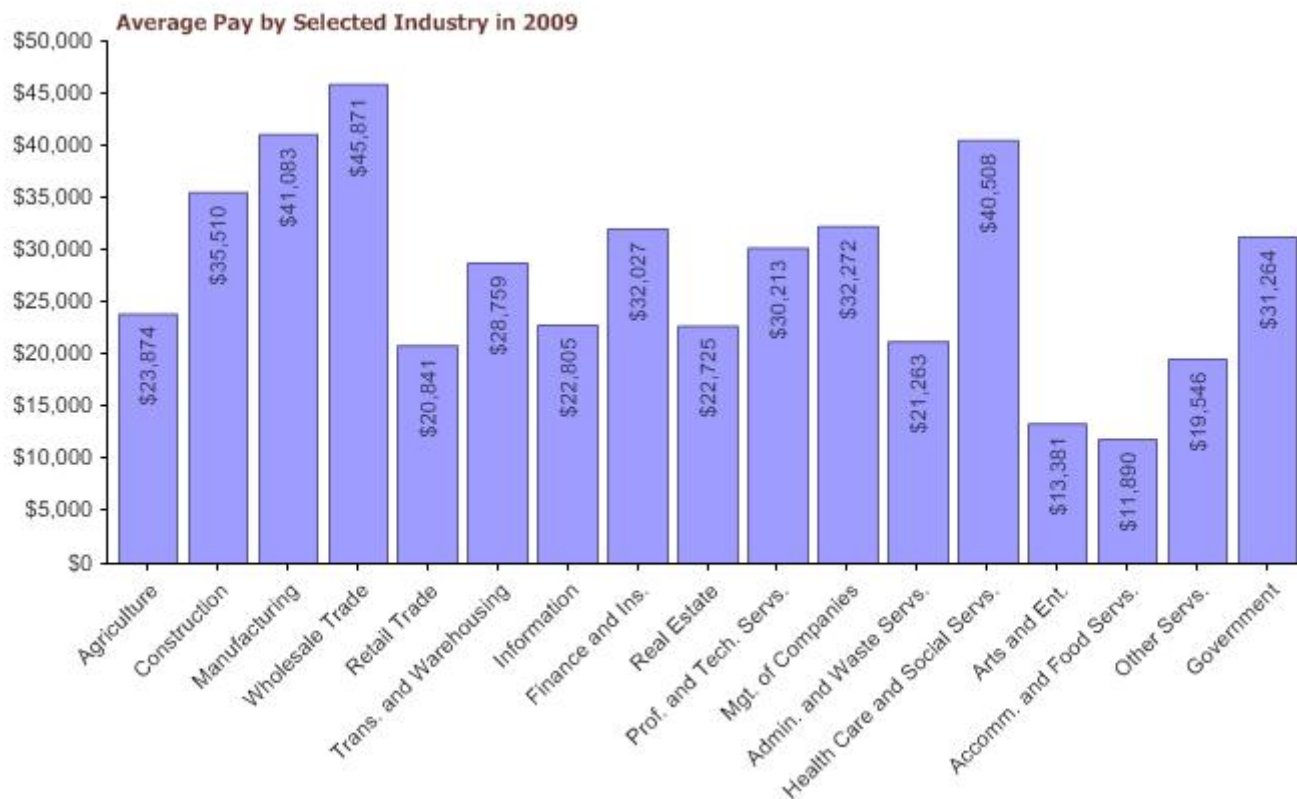
Jefferson County, IN Highlights

| | | | | | | | |
|--------------------------|----------------------------|---------------------------|---------------------------|-----------------------------|--------------------------|--------|---------------------------|
| 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
| Overview | Population | Education | Commuting | Labor Force | Industry | Income | Firm Size |

Earnings and Income

Industry employment is tabulated as jobs by place-of-work. Keep in mind that people may hold multiple jobs and that each job is counted by its industry. Note: The income figures and changes are not adjusted for inflation.

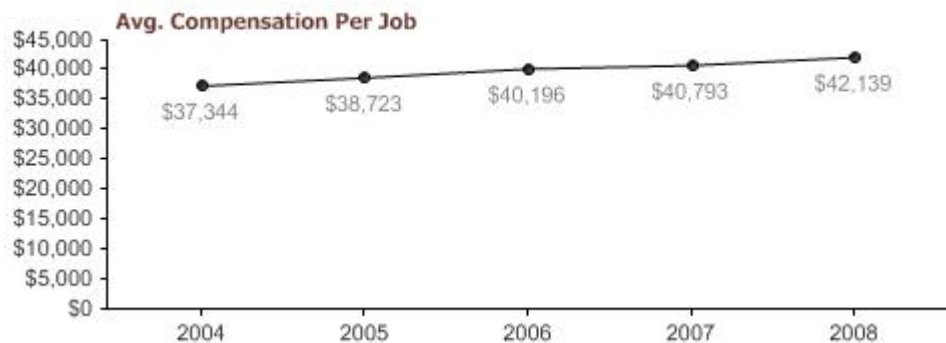
| Average Annual Earnings by Industry | | | | | | |
|-------------------------------------|----------|----------|---------------------|-----------------------|-----------------|---------------|
| | 2005 | 2009 | Change 2005-2009 | % Change 2005-2009 | Indiana 2009 | % of State |
| All Industries | \$30,593 | \$32,870 | \$2,278 | 7.4% | \$38,232 | 86.0% |
| Ag., For., Fishing, & Hunt. | \$12,142 | \$23,874 | \$11,732 | 96.6% | \$29,959 | 79.7% |
| Mining | D | 0 | N/A | N/A | \$57,238 | N/A |
| Construction | \$33,244 | \$35,510 | \$2,265 | 6.8% | \$47,038 | 75.5% |
| Manufacturing | \$39,088 | \$41,083 | \$1,995 | 5.1% | \$52,418 | 78.4% |
| Wholesale Trade | \$28,674 | \$45,871 | \$17,197 | 60.0% | \$51,977 | 88.3% |
| Retail Trade | \$20,027 | \$20,841 | \$813 | 4.1% | \$22,888 | 91.1% |
| Trans. & Warehousing | \$34,341 | \$28,759 | -\$5,582 | -16.3% | \$37,831 | 76.0% |
| Utilities | D | | N/A | N/A | \$72,776 | N/A |
| Information | \$19,036 | \$22,805 | \$3,769 | 19.8% | \$47,837 | 47.7% |
| Finance & Insurance | \$29,106 | \$32,027 | \$2,921 | 10.0% | \$52,143 | 61.4% |
| Real Est., Rent., Leasing | \$20,835 | \$22,725 | \$1,890 | 9.1% | \$32,891 | 69.1% |
| Prof. & Tech. Svcs. | \$28,640 | \$30,213 | \$1,573 | 5.5% | \$53,339 | 56.6% |
| Mgt.of Companies | D | \$32,272 | N/A | N/A | \$72,437 | 44.6% |
| Admin. & Waste Svcs. | \$19,455 | \$21,263 | \$1,808 | 9.3% | \$26,610 | 79.9% |
| Education Svcs. | D | | N/A | N/A | \$33,130 | N/A |
| Health Care & Social Assist. | \$35,440 | \$40,508 | \$5,068 | 14.3% | \$39,230 | 103.3% |
| Arts, Ent. &, Rec. | \$11,550 | \$13,381 | \$1,831 | 15.9% | \$28,195 | 47.5% |
| Accom. & Food Svcs. | \$9,895 | \$11,890 | \$1,995 | 20.2% | \$12,917 | 92.0% |
| Other Svcs. | \$18,409 | \$19,546 | \$1,138 | 6.2% | \$25,583 | 76.4% |
| Fed.l, State & Local Govt. | \$28,796 | \$31,264 | \$2,468 | 8.6% | \$39,035 | 80.1% |



Note: D = non-discloseable in compliance with the Bureau of Labor Statistics and/or State of Indiana confidentiality guidelines. Source: Indiana Department of Workforce Development, as of September 2010.

Average Compensation Per Job Over Time

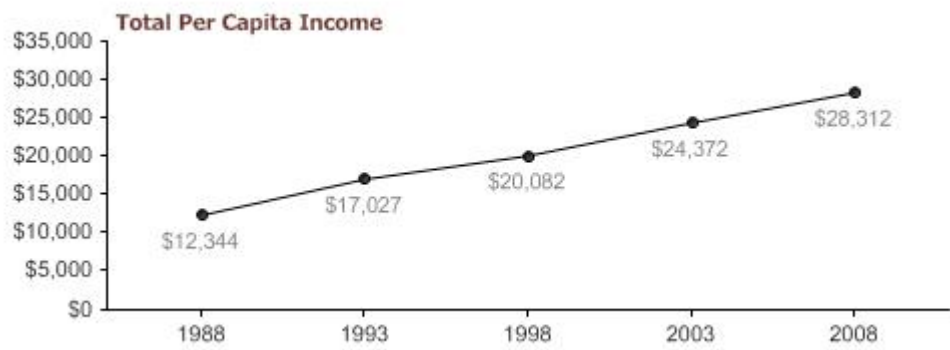
| | 2004 | 2005 | 2006 | 2007 | 2008 |
|----------------------------------|----------|----------|----------|----------|----------|
| Avg. Compensation per Job | \$37,344 | \$38,723 | \$40,196 | \$40,793 | \$42,139 |
| Change Since 2004 | | \$1,379 | \$2,852 | \$3,449 | \$4,795 |
| Pct. Change Since 2004 | | 3.7% | 7.6% | 9.2% | 12.8% |



Source: Bureau of Economic Analysis

Per Capita Income Over Time

| | 1988 | 1993 | 1998 | 2003 | 2008 |
|--------------------------------|----------|----------|----------|----------|----------|
| Total Per Capita Income | \$12,344 | \$17,027 | \$20,082 | \$24,372 | \$28,312 |
| Change Since 1988 | | \$4,683 | \$7,738 | \$12,028 | \$15,968 |
| Pct. Change Since 1988 | | 37.9% | 62.7% | 97.4% | 129.4% |



Source: Bureau of Economic Analysis

| Income & Wage | |
|---------------------------------------|----------|
| | Number |
| Median family income in 2008 (ACS) | \$52,011 |
| Median household income in 2008 (ACS) | \$44,265 |
| Average Wage Per Job in 2008 (BLS) | \$32,984 |
| Wage Growth since 1998 (BLS) | 37.9% |

Source: US Census Bureau & Bureau of Labor Statistics